

## Tekcel delivers new opportunities for SLS

Tekcel CNC Solutions has recently installed one of its flagship router models into the Sheffield-based sign and display company, SLS, who, through its in-house design, manufacturing and installation services, provides a national resource for clients who require a broad range of sign, display, promotional and marketing solutions.

The increasing demands of its growing customer base prompted SLS to explore the market for a cnc router. The company looked at a number of systems before deciding that the new Tekcel EXR was the right router to deliver the high level of precision and productivity its business required.

The decision making process for SLS began with a visit to Sign & Digital UK and culminated in a visit to another



Yorkshire sign company who has employed not one, but two Tekcel routers to cut everything from aluminium and stainless steel, to acrylics and ACM over the past few years.

The EXR router is Tekcel's new flagship model. In addition to the class leading ballscrew servo drive system that's unique to Tekcel routers and provides

pinpoint motion control, the EXR also features an innovative automatic tool changing system with a powerful 10hp spindle motor and a 17 tool capacity.

SLS wanted to complement its large-format digital printing facilities with the new router, so opted for a 3m x 2m cutting bed, complete with vice-like hold down provided by a powerful vacuum pump system and integrated

manifold valve controls. SLS also opted for Tekcel's sheet registration 'pop up' pin system.

According to the company's Managing Director, David Hellings, the delivery, installation and commissioning of the Tekcel EXR router was a remarkably easy affair that was completed in just one day. With the router up and running so quickly, his production team were able to take full advantage of the two days of onsite training provided by Tekcel that followed. "There's nothing more satisfying than seeing your investment paying off from day one," said David. SLS is now producing a comprehensive range of routed signs and displays that have already opened up new and lucrative business opportunities.

**For further information on Tekcel visit: [www.tekcelcnc.com](http://www.tekcelcnc.com). about Tekcel and contact SLS on Tel: 0114 250 8666. ■**

## New cutter proves a winner

Complete Sign Solutions, the manufacturer and supplier of bespoke signage in the corporate, retail, exhibition and public arenas, was one of the first companies to take advantage of Graphtec GB's new 'scrappage' scheme and now the company is delighted with its decision to upgrade its old FC cutter to a new FC8000 and receive a cash payment.

The scrappage arrangement gives customers up to £1000 cash back when they trade in their old CE or FC cutters for the latest models. It was launched at this year's Sign UK show in Birmingham, which is where Complete Sign Solutions took up the offer.

Alister Campbell, Managing Director at Complete Sign Solutions, explains: "We'd been using a Graphtec FC3100 day in and day out for 12 years or more and it has been absolutely wonderful, a real workhorse, but we felt it was probably at the end of its life and



were looking for a replacement machine."

The company researched cutting plotters from several different manufacturers but it was Graphtec's reliability as well as the cash back that finally swung it for Alister.

He continues: "We plumped for Graphtec because of the years of uninterrupted service we'd had from the FC3100, but the cash back was a nice added bonus. Setting it up was trouble free and it worked first time without a problem. Essentially, it does much the same as the older model, but it's faster, smarter, and seems to cut better and even more

## Big savings on refurbished cutters for SLS

Due to the high take up of its scrappage scheme, Graphtec (GB) is now offering fully refurbished second-user FC and CE cutting plotters at very tempting prices.

All machines are comprehensively assessed and undergo a total

service, which includes the replacement of parts where necessary. Fully tried and tested, these refurbished cutting plotters come complete with a three month return to base warranty.

For further information visit: [www.graphtecgb.com](http://www.graphtecgb.com) ■

accurately, which is important for us as we have 3M Accreditation."

The FC8000s are specifically designed and built for top end production and greater versatility across many different media. The improved cutting performance is the result of several new features and enhanced software makes the machines more intuitive.

Graphtec's proprietary ARMS (Auto Registration Mark Sensor) system automatically compensates for distortions, by using four point axis alignment rather than the typical two or three and all registration marks are recognised, even on metallic and other

highly reflective media, thanks to an additional sensitivity adjustment. And when handling delicate media, which can be damaged by the slight indentations made by the middle pinch roller on some cutters, the FC8000s offer a wider range of pressure settings that are included as standard on larger machines.

Alister is hoping for many more years of uninterrupted production, but if there is a problem, he knows that Complete Sign Solutions has the security of Graphtec's two year on site warranty, which can be extended as required. **For further information visit: [www.graphtecgb.com](http://www.graphtecgb.com) and [www.signsolutionsuk.co.uk](http://www.signsolutionsuk.co.uk) ■**